

NAN KELLY

Senior Vice President Business Banking,
Univest Bank and Trust Co

Nan Kelly forged her path in 1974 after graduating from Saint Maria Goretti High School. Nan went to work in Philadelphia where she was born and raised, beginning her career in finance at Commonwealth Bank, where she was charged with building a Philadelphia market.



With more than 25 years' experience building products that meet the needs of her clients, Nan joined the Univest Bank & Trust team in 2015. Nan, and the Business Banking Team she has built, are responsible for \$63MM corporate loan growth.

As an accomplished commercial banking executive and real estate sales professional, Nan has a strong background in marketing, brokering and servicing commercial mortgage loans. She expanded her expertise into multi-family, corporate, retail, industrial and hospitality markets both locally and nationally.

Nan's proficiency extends to commercial construction lending, asset-based lending, loans to non-profit organizations, professional service firms, medical practices, and private banking relationships.

Nan's greatest satisfaction comes from being a true banking "partner" with her clients. Over the years, she has made lasting relationships by helping people start, expand and improve their businesses. She is highly regarded as a client advocate while balancing the underwriting standards and vision of Univest Bank and Trust Co.